



## CONFIDENTIAL APPLICATION 2020

### NOMINEES MUST MEET THE FOLLOWING CRITERIA:

- Triangle MLS participant, Raleigh Regional Association of REALTORS®, NC Association of REALTORS® member or professions aligned with the real estate industry. You must be a member in good standing.
- Demonstrate leadership attributes including, but not limited to people skills, courage, decisiveness, integrity, creativity, curiosity, big-picture thinking.
- **Two letters of recommendation to be submitted with completed application.**

### INSTRUCTIONS

*Type or print in black ink. Please complete each section fully. Application must be signed by applicant and employer/sponsor and returned no later than November 1, 2019*

PERSONAL DATA

DATE: \_\_\_\_\_

Full Name: \_\_\_\_\_

Date of Birth: \_\_\_\_\_ Male \_\_\_\_\_ Female \_\_\_\_\_

Preferred Address: \_\_\_\_\_

Business Address: \_\_\_\_\_

Bus. Phone: \_\_\_\_\_ Primary Contact # \_\_\_\_\_

E-mail: \_\_\_\_\_

Year Professional License Received \_\_\_\_\_ Length Residence NC \_\_\_\_\_

Real Estate Specialty \_\_\_\_\_ License Number & Type \_\_\_\_\_

Your Local Association \_\_\_\_\_

Professional Designations Earned \_\_\_\_\_

Hobbies \_\_\_\_\_

EDUCATION: (High School/College/Specialized Training)

Name/Location of School	Dates Attended	Degree	Major
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_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

WORK EXPERIENCE

Present Firm \_\_\_\_\_ Since \_\_\_\_\_

Title/Responsibility \_\_\_\_\_

PREVIOUS EXPERIENCE:

*Please list in chronological order*

Organization/Firm	Title/Responsibility	From	To
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_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

*What do you consider your highest career achievement to date?*

*What do you consider your highest personal achievement to date?*

### Community Involvement

*Please describe your community involvement, including the organizations you have served, in what capacity, for what period of time, and what you consider your most important accomplishment(s) in these organizations. (Use a separate sheet of paper if necessary.) Please include any REALTOR® involvement.*

*Please list any special awards or honors you have received. (Business and Community)*

*Why do you want to be considered for the Leadership Academy? (Add additional pages if necessary.)*

*What qualities/attributes will you bring to this leadership group?*

*To what leadership area do you aspire?*

*Have you ever had disciplinary action taken by the NC Real Estate Commission or a local association of REALTORS® or been under investigation or had your license suspended or revoked? If so, please explain.*

*Have you ever applied to Leadership NCR? If so, which year(s)? And were you accepted?*

*Have you ever applied to the Triangle REALTORS® Leadership Academy? If so, which year(s)? And were you accepted?*

How did you hear about the Triangle REALTORS® Leadership Academy?

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All Leadership Academy Class members must commit to actively participate in the program and have the support of their company and or organization. As a member of the 2020 Leadership Academy Class, **YOU ARE EXPECTED TO ARRIVE ON TIME AND ATTEND ALL PROGRAM SESSIONS.** Any absences must be approved in advance! The program year begins in January 2020 and runs through November, with graduation being held in January 2021. Participants must attend THREE of the following functions during the year: Membership Seminars, RPAC Events, TCC Political Pig Pick'n, Inaugural Banquet, Technology Fair, TCC Lunch and Learn or actively participate on one RRAR committee. These programs normally cost between \$10-\$30 per event. Also, participants must attend ONE of the following functions: NAR Convention, NCR Convention, NCR Vision Quest, NCR Inaugural Meetings or NAR Legislative Meetings and Trade Expo. The Conventions typically run between \$200-\$600+ and may not be local.

**SCHEDULE:**

January 8	Introduction to Board of Directors/orientation, 9:00 am – 11:00 am
March 4	Dinner for Entering Class and Deans, 5:00 pm
March 5	Leadership Concepts with Jo Mangum, 8:30 am – 5:00 pm
March 6	Leadership Concepts with Jo Mangum, 8:30 am – 5:00 pm
April 3	Planning and Administration with Jim Manke, 9:00 am -4:00 pm
April 17	Government Affairs with Andrew Blackburn and RRAR & TMLS Orientation, Andrew Sims and Rachel Wiest 9:00 am - 3:30 pm
May 1	Team Building Retreat, Bond Park, 9:00 am – 2:30 pm
June 3	NCR Legislative Day, Downtown Raleigh, 8:00 am – 2:30 pm
August 5	Evening Social/Dinner 5:00 pm
September 11	Communication Skills with Peter Popovich, 9:00 am – 5:30 pm
September TBD	REALTOR® Trends Seminar, 9:00 am – 11:30 am
October 2	Nonprofit Management Related to Finance and Small Business Financial Tools with Mike Gellman, 9:00 am – 3:00 pm
November 4	Media Relations with Sharon McCloud, 9:00 am – 5:30 pm <i>Light hors d'oeuvres will be served after the class.</i>
January 2021	Graduation at Inaugural

**DATES ARE SUBJECT TO CHANGE!**

**Absences**

**It shall be the responsibility of the participant to communicate, in writing, all anticipated and/or actual full or partial day absences to the staff liaison of the Leadership Academy, along with an explanation of the circumstances prior to the date and it must be approved. Not all absences will be approved. If this expectation is not met, the applicant, after review, may be dismissed from the program with no refund in tuition. You cannot miss the first module, no exceptions.**

TIME MISSED:	TIME CALCULATED
1. Less than or equal to two hours	25% of a Day or Session
2. Greater than two hours, but less than or equal to four hours	50% of a Day or Session
3. Greater than four hours, but less than or equal to five hours	75% of a Day or Session
4. More than five hours	100% of a Day or Session

**The accumulation of 100% will result in the participant being dropped from the program with no refund of tuition. There will be a cell phone round-up before class. Cell phones will not be allowed, and Associate Deans will ask that you put your cell phone in a communal basket until break times.**

**TUITION**

If accepted into the Triangle REALTORS® Leadership Academy, you or your broker/sponsor will be responsible for the tuition fee of \$600, which covers all program costs. You will be billed for your tuition once you have been accepted into the class.

*I have read and fully understand and agree to fulfill all obligations as indicated for the Leadership Academy Class of 2020.*

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*APPLICANT SIGNATURE* *DATE*

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*BROKER-IN-CHARGE ACKNOWLEDGEMENT* *DATE*

**APPLICATION AND RECOMMENDATION LETTERS SHOULD BE SENT TO:**

CaraM@RRAR.com  
Triangle REALTORS® Leadership Academy,  
111 REALTORS Way  
Cary, North Carolina 27513

**DEADLINE FOR RECEIPT OF APPLICATIONS: November 1, 2019**

Applicants of the Triangle REALTORS® Leadership Academy will be notified of acceptance by December 13, 2019.