

## **RRAR Council Guide**

### **Council of Independent Brokerages**

The Council of Independent Brokerages connects leaders of locally owned and independently operated real estate firms who share a commitment to collaboration, innovation, and advocacy. Through open discussion and shared experience, the Council provides a forum for independent brokers to exchange ideas, identify common challenges, and explore strategies that drive business success. Members gain access to peer insights, best practices, and resources designed to strengthen their operations and exchange their voice within the REALTOR® community. Together, these independent leaders are shaping a stronger, more connected real estate industry.

### **Property Management Council**

The Property Management Council represents property managers who have heightened expertise and industry knowledge to assist them in doing the best possible job. They are real estate professionals who know the environment firsthand. Members are accepted from any NC REALTORS® Board.

Programs are designed to educate and enlighten our members regarding Landlord-Tenant Law and how it applies to Property Managers and their clients. Open discussions of service and supplies are encouraged at all meetings, when time allows. Establishing new points of contact outside the meetings is a benefit to each member. Become a member of the Property Management Council today!

Our mission is to provide educational and networking opportunities, promote the concerns of the property management community, and stay current on market trends, legislative issues, and technology that impact our industry.

### **Toastmasters**

The RRAR Toastmasters Council is a supportive, engaging space for REALTORS® who want to strengthen their public speaking, communication, and leadership skills. Through Toastmasters' proven educational program, members gain confidence expressing ideas clearly and persuasively - whether leading meetings, presenting to clients, or speaking from the stage. It's an affordable and effective way to grow professional while building meaningful connections in a smaller, encouraging environment.

Members learn by doing. Each meeting offers opportunities to practice impromptu and prepared speeches, conduct meetings, and give and receive constructive evaluations. Guided by Toastmasters' flexible Pathways learning experience, participants can choose skill areas to focus on- from speech organization and vocal variety to leadership and team building - helping them become more confident communicators and trusted leaders in their business community.

## **Top Producers Council**

The Top Producers Council was established in 1999 to give the top-performing REALTORS® in the Triangle an opportunity to network with each other. Six luncheons are held throughout the year and provide a relaxed atmosphere wherein members may socialize, share real estate industry stories, and ideas. Additionally, each meeting features a guest speaker who presents relevant and beneficial information pertaining to the real estate industry.

Membership Requirement: Annual production of \$10 Million in gross sales or 50+ transactions. Meetings are for the Top Producer Member only; team members are also eligible to join if their team leader makes it available to them. The team member would need to qualify individually. The team leader and the team member cannot claim the same production numbers under the team. All applications must be submitted with supporting documentation and totals.

## **Womens Council of REALTORS® Greater Triangle**

Women's Council is the industry's premier source for strong, committed, well-trained business, association, and community leaders. Membership in the Women's Council demonstrates a commitment to excellence and aids your influence in the real estate industry. Women's Council members come from diverse backgrounds and experiences, creating a rich environment where mentorship naturally flourishes at local, state, and national levels. The more you engage, the more likely you are to find inspiration and guidance from fellow members who are eager to support your growth.