

I'm running for the role of Secretary/Treasurer of the RRAR Board of Directors because I believe the presence of a strong, effective Board can change the experience of local Realtors for the better. Often a boardroom is where innovation goes to die; where order trumps ideas, and where tradition, rather than current trends, determines culture. But when a Board embraces the needs of the community it serves, and isn't afraid to shake the status quo, magic happens and real service begins.

*Leadership:* I've had the pleasure of serving on the RRAR Board of Directors since 2016, as well as on various committees at RRAR. Additionally, I was the Dean of the 2016 Class of the Triangle Leadership Academy, and the Chair of the North Carolina Young Professional Network of Realtors. I'm also honored to serve as a Board Member for NC Realtors. These opportunities to serve the Realtor community in leadership positions have taught me what a great responsibility the Board has. The decisions made at the Board level change the day-to-day experience of Raleigh-area agents, and should be taken incredibly seriously. I'm proud to be recognized as a leader in this community.

*Perspective:* The millennial generation is vital to our current housing market, representing the largest share of the buying market for over 8 years. While the median age of Realtors nationwide is decreasing, it's still an industry of proportionately less millennial professionals than market participants. With such a huge influence on current trends, it's important for this generation to be represented at the board level. I'm a millennial with over 14 years of experience in the Real Estate industry, which is a rare find. The other perspective I offer is that of an active agent. It is common for board members to serve their brokerages in more leadership focused rolls, rather than actively selling. I both lead a team and keep an active portfolio of clients. This keeps me in contact with countless agents across our market and in tune to their ideas, frustrations, challenges, and victories.

*Passion:* I love what I do. I love running from listing appointments to committee meetings; hustling from inspections to Board meetings; negotiating deals on the way to community service events. I'm a career Realtor and I care about this industry. I got into Real Estate right out of college, so I've never done anything else, nor do I intend to.

At the end of the day, being a good Realtor is how I support my family, so I have a vested interest in the success and reputation of the industry. It would truly be an honor to elevate my service to the industry by serving in a leadership role on the RRAR Board of Directors.