



TRIANGLE REALTORS® LEADERSHIP ACADEMY

CONFIDENTIAL APPLICATION 2011

NOMINEES MUST MEET THE FOLLOWING CRITERIA:

- Triangle MLS participant, Raleigh Regional Association of REALTORS®, NC Association of REALTORS® member or professions aligned with the real estate industry. You must be a member in good standing.
- Demonstrate leadership attributes including, but not limited to: people skills, courage, decisiveness, integrity, creativity, curiosity, big-picture thinking.
- Two letters of recommendation.

INSTRUCTIONS

Type or print in black ink. Please complete each section fully. Application must be signed by applicant and employer/sponsor and returned no later than November 12, 2010.

PERSONAL DATA: DATE: _____

Full Name: _____

Date of Birth: _____ Male _____ Female _____

Home Address: _____

Business Address: _____

Bus. Phone: _____ Primary Contact # _____

E-mail _____ Fax # _____

Year Professional License Received _____ Length Residence NC _____

Real Estate Specialty _____ License Number & Type _____

Your Local Association _____

Professional Designations Earned _____

Hobbies _____

EDUCATION: (High School/College/Specialized Training)

Name/Location of School	Dates Attended	Degree	Major
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_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

WORK EXPERIENCE

Present Firm _____ Since _____

Title/Responsibility _____

PREVIOUS EXPERIENCE:

Please list in chronological order

Organization/Firm	Title/Responsibility	From	To
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_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

What do you consider your highest career achievement to date?

What do you consider your highest personal achievement to date?

Community Involvement

Please describe your community involvement, including the organizations you have served, in what capacity, for what period of time, and what you consider your most important accomplishment(s) in these organizations. (Use a separate sheet of paper if necessary.) Please include any REALTOR® involvement.

To what leadership area do you aspire?

Have you ever had disciplinary action taken by the NC Real Estate Commission or a local association of REALTORS® or been under investigation or had your license suspended or revoked? If so, please explain.

Have you ever applied to Leadership NCAR? If so, which year(s)? And were you accepted?

Have you ever applied to the Triangle REALTORS® Leadership Academy? If so, which year(s)? And were you accepted?

All Leadership Academy Class members must commit to actively participate in the program and have the support of their company and/or organization.

As a member of the 2011 Leadership Academy Class, ***YOU ARE EXPECTED TO ARRIVE ON TIME AND ATTEND ALL PROGRAM SESSIONS.*** The program year begins in March and runs through November, with graduation being held in January. In addition, you will have the following obligations to fulfill throughout the year; participants must attend THREE of the following functions during the year: Membership Seminars, RPAC Auction, TCC Political Pig Pick'n, Inaugural Banquet, Technology Fair, or a TCC Lunch and Learn. These programs normally cost between \$10-\$30 per event. Additionally, participants must attend ONE of the following functions: NAR Convention, NCAR Convention, NCAR Inaugural Meetings or NAR Mid-Year meetings. The Conventions typically run between \$200-\$500+ and may not be local.

SCHEDULE:

January 12	Introduction to the Board of Directors, 9:00 am – 10:00 am
March 16	Dinner For Entering Class and Deans, 5:30 pm
March 17 & 18	Leadership Concepts with Tom Martin, 8:30 am – 6:00 pm
April 12	Government Affairs with Tara Robbins, 9:00 am -2:00 pm
April 13	NCAR Legislative Day, 7:00 am – 2:00 pm
May 6	Team Building Retreat, 9:00 am – 2:00 pm
May, Date TBD	“State of the Triangle”, 7:00 am – 2:00 pm
June 3	Planning and Administration with Jim Manke, 9:00 am – 5:30 pm
August 10	Evening Social/Dinner 5:30 pm
September 16	Communication skills with Bo Boylan, 9:00 am – 5:30 pm
October 13 & 14	Media Relations with Sharon Delaney McCloud and Kim Dean Holderness, 9:00 am – 5:30 pm, each day
November 3	Financial Programs, Issues and Budgeting Consideration with Ed McMillan, 9:00 am – 5:30 pm
January 6, 2012	Graduation, 6:00 pm

DATES ARE SUBJECT TO CHANGE!

Absences. All persons selected to participate in the Leadership Academy are expected to fulfill all the obligations indicated above. Recognizing that sometimes circumstances occur that make attendance difficult, the following guidelines will apply.

It shall be the responsibility of the participant to communicate, in writing, all anticipated and/or actual full or partial day absences to the staff liaison of the Leadership Academy, along with an explanation of the circumstances. If this expectation is not met, the applicant, after review, may be dismissed from the program with no refund in tuition.

TIME MISSED:

1. Less than or equal to two hours
2. Greater than two hours, but less

TIME CALCULATED

25% of a Day or Session

- | | |
|--|--------------------------|
| than or equal to four hours | 50% of a Day or Session |
| 3. Greater than four hours, but less than or equal to five hours | 75% of a Day or Session |
| 4. In excess of five hours | 100% of a Day or Session |

The accumulation of 100% will result in the participant being dropped from the program with no refund of tuition.

There will be a cell phone round-up before class. Cell phones will not be allowed and instructors will ask that you put your cell phone in a communal basket until break times.

TUITION

If accepted into the Triangle REALTOR® Leadership Academy, you or your broker/sponsor will be responsible for the tuition fee of \$600, which covers all program costs.

I have read and fully understand and agree to fulfill all obligations as indicated for the Leadership Academy Class of 2011.

APPLICANT SIGNATURE

DATE

BROKER-IN-CHARGE ACKNOWLEDGEMENT

DATE

APPLICATION SHOULD BE MAILED TO:

Triangle REALTORS® Leadership Academy,
 111 REALTORS Way
 Cary, North Carolina 27513

DEADLINE FOR RECEIPT OF APPLICATIONS: November 12, 2010

Applicants of the Triangle REALTOR® Leadership Academy will be notified of acceptance by December 15, 2010.